



Area Legal is a professional project born in 2007 arising from the initiative of some partners of the currently dissolved Roig Aran law firm. Area Legal specializes in all areas of commercial and business law, with a particular focus on Spanish companies and on groups of companies with subsidiaries in Spain.

Area Legal is an independent law firm, composed by professionals aimed at offering its clients a competitive, flexible, personalized and top-quality service.

Area Legal has offices in Barcelona and Madrid (through the associated law firm Pla & Roig Aran, having a special alliance for more than 15 years).

#### Our team in Barcelona

#### **Partners**

Antonio Gómez Pérez Eva Palou Marrodán Bertran Vall Escala Albert Giralt Català Ignacio De Lemus Otero Alejandro Canalda Aixalá

#### Associates and of counsel

Gerard Aguilar Martínez Pablo García Suqué Francisco Expósito Bader Carmen Farrés Ripoll

Our team in Madrid, the associate law firm Pla & Roig Aran,

#### **Partners**

Guillermo Pla Otáñez Pablo García-Perrote García-Lomas Patricia Monterrubio Escorial Rocío García-Mauriño Cañal

#### Associates

Berta López-Baillo García



# ANTONIO GÓMEZ PÉREZ Partner

Practising lawyer. Member of Barcelona Bar Association.

# He specializes in commercial and tax law

In the tax law area, he advises resident and non-resident companies in various industries (real estate, healthcare, property, telecommunications, sports and leisure developers, etc.). He works on planning the sale of companies, corporate restructuring and investment projects, tax planning for high-net-worth individuals, passing on family companies. He also defends clients' interests in lawsuits against the tax authorities at all levels.

In commercial and company law his work focuses on mergers and acquisitions, commercial advice for companies and commercial contracts. He has extensive experience in closing shareholders' agreements and he usually acts as Secretary of the Board of Directors of Spanish companies.

Languages: English, French, Spanish and Catalan.



## EVA PALOU MARRODÁN Partner

Practising lawyer. Member of Barcelona Bar Association. She specializes in commercial and company law.

She advises Spanish and international companies, assisting clients in all legal aspects of their business activity. She also advises on corporate transactions, especially in mergers and acquisitions, joint ventures, restructuring deals and partnership agreements.

In the area of legal and commercial consulting her work focuses on providing assistance with and negotiating commercial contracts. As part of the legal and corporate advice she gives to companies, she often collaborates with and advises internal legal departments, supervising the work of corporate bodies, carrying out operating efficiency projects and managing the liability of members of corporate bodies and/or members of family businesses. She is the secretary of the boards of directors of Spanish and multinational companies.

She also specializes in debt restructuring and refinancing, financial structure and securitizations, and in the execution in Spain of subsidiaries securities and the execution of multijurisdictional finance agreements.

Languages: English, French, Spanish and Catalan.



## BERTRAN VALL ESCALA Partner

Practising lawyer. Member of Barcelona Bar Association. **He specializes in commercial and company law**.

He has extensive experience in advising and assisting companies and their management teams, taking part in the design and implementation of corporate restructuring projects and acquisitions (M&A), as well as the international expansion of Spanish groups. He advises in refinancing projects, project finance, the involvement of business angels and financing start-ups.

He is the secretary of the boards of directors of Spanish and multinational companies, having built up his experience in advising international companies and Spanish companies in the process of international expansion.

He has been published in the trade press, spoken conferences and given courses. He edited the newsletter for PwC's Barcelona's Commercial Law Department and was involved in writing the OECD's 2012 Report on Transparency in Companies' Financial Information.

Languages: English, Spanish and Catalan.

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### IGNACIO DE LEMUS OTERO Partner

Practising lawyer. Member of Barcelona Bar Association. **He specialises in civil and criminal law.** 

He is the manager of AREA LEGAL's Procedural Law Department. He handles the legal management of all kinds of court proceedings, especially in civil and commercial cases, as well as economic criminal cases. His work includes claiming unpaid amounts, mortgage foreclosure, collection of bills of exchange, challenging contracts, civil claims of all kinds and challenging corporate resolutions. Furthermore, he has extensive experience in civil liability and insurance law, representing for many years the Spanish subsidiary of one of the most important insurance companies worldwide.

In criminal law he has undertaken an important activity in white-collar criminal procedural practice in various jurisdictions at different levels. He advises and defends companies and its managers in a wide range of regulatory and criminal affairs.

In family law he specialises in complex procedures of separation and divorce affecting individuals with important patrimony.

Languages: English, Spanish and Catalan.



# ALBERT GIRALT CATALÀ Partner

Practising lawyer. Member of Barcelona Bar Association.

He specialises in tax law.

In the tax law area, he advises on mergers and acquisitions tax planning, in the optimization and tax opportunities for companies, groups and family offices and on real estate investments.

He has participated as a lecturer in several seminars and professional development programs and is a professor at the Barcelona Bar Association Tax Law Master.

Languages: English, Spanish and Catalan.



# ALEJANDRO CANALDA AIXALÁ Partner

Practicing lawyer. Member of Barcelona Bar Association.

He specializes in Criminal, Civil, Procedural, Real Estate and Construction Liability Law.

He has extensive experience in the field of Civil Law, advising both individuals and national and international companies in the areas of contracting, leases, horizontal property and construction law.

In procedural practice, he handles all types of judicial and arbitration proceedings, claims for payment, breach of contract, banking law and civil liability and is a recognized specialist in the field of construction liability claims, advising real estate companies and Communities of Owners.

In the criminal field, he focuses his activities on economic criminal law, advising companies and individuals.

Languages: English, Spanish, Catalan and Italian.



# CARMEN FARRÉS RIPOLL Associate

Practising lawyer. Member of MadridBar Association. She specializes in tax and corporate law.

In tax law area, she advises in the optimization and tax opportunities for companies, groups, as well as individuals, both resident and non-residents. She is also in charge of tax compliance of companies and individuals.

In corporate law area, she assists on mergers and acquisitions processes and advises companies in their ordinary course of business.

Languages: Spanish, Catalan, English and French.



# FRANCISCO EXPÓSITO BADER Associate

Practising lawyer. Member of Barcelona Bar Association. **He specializes in Digital IT Law, Privacy and Consumer Law.** 

Provides legal advice to companies and professionals, on matters related to compliance with regulations on privacy and data protection, information society services and ecommerce, ensuring client's online and offline commercial activities comply with domestic and European regulations.

He works with regulatory bodies, collaborating as an inspector and participates as an Arbitrator in the Consumer Arbitration Board of Catalonia.

Languages: English, Spanish and Catalan.



# PABLO GARCÍA SUQUÉ Associate

Practising lawyer. Member of Barcelona Bar Association. **He specialises in company and commercial law and in sports law.** 

In the field of sports law he has extensive experience in the disciplinary field, having been a member of the Appeals Committee of the Royal Spanish Skating Federation and he is currently a member of the Disciplinary Committee of the Barcelona football team RCD Espanyol. Furthermore, in the private field, he advises sports marketing companies from the United Kingdom and from Spain in the sale and purchase of online and offline rights, as well as in the search and activation of sponsorships.

In field of the corporate and commercial law he has extensive experience in the procedures of dissolution and liquidation of companies, advising in the undertaking of an orderly process towards its extinction and securing the liabilities of its governing body. Additionally, he advises companies in its ordinary course of business, intervening in any phase of a corporate entity.

Languages: English, Italian, Spanish and Catalan.



# GERARD AGUILAR MARTÍNEZ

#### Of counsel

Practising lawyer. Member of Barcelona Bar Association.

He specializes in Labour and Social Security Law and in Companies Law.

He undertakes his professional activities within the fields of Labour and Corporate Law since the year 2000, having advised more than 900 companies and individuals.

His field of activity is rather broad within Labour Law: draft of labour and senior management contracts, legal advice in dismissals and lay-off proceedings, labour due diligences in the context of mergers of acquisition projects, legal assistance in labour inspections and claims, etc.

In addition to his specialization in Labour Law he has broad expertise in global business advice and management, what allows him to give a wide advice with a privileged view of his field of practice.

Languages: English, Spanish and Catalan.

# 2. WHAT WE DO

# 2. WHAT WE DO

- Mergers & Acquisitions
- Commercial and corporate law
- Tax law
- Real Estate and Construction Law
- Litigation and Insolvency procedures
- Town Planning and Administrative Law
- Social Security & Labour Law
- Criminal Law
- Digital IT and Privacy Law
- Consumer Law
- Sports Law
- Private Clients

# 3. CONTACT AND NETWORK



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We have offices in Barcelona and in Madrid, located at the financial centre of the city.

Area Legal is the Spanish member of the international network "Globaladvocaten" (www.globaladvocaten.com). Through this network our clients have access to more than 800 lawyers who work in 25 European countries and working in close collaboration with the Toledo Group, and international network of law firms based in the United States that has around 1,800 member lawyers.





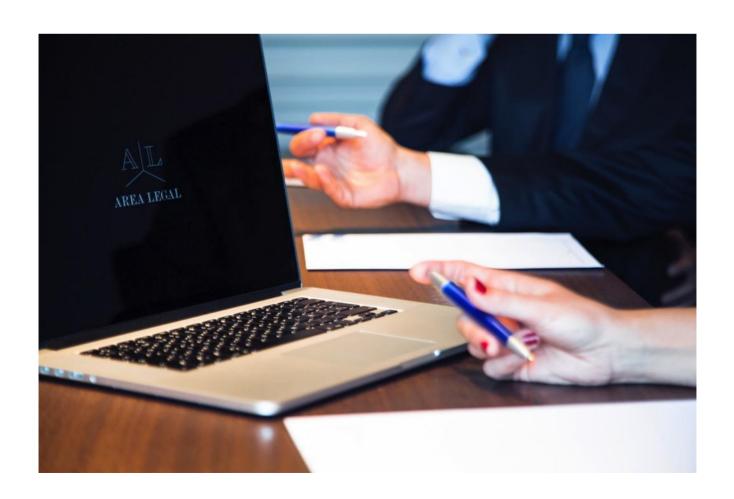
#### **BARCELONA**

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#### **MADRID**

Paseo de la Castellana, 8, 1º 28046 Madrid (Spain) Tel (+34) 913 103 315 Fax (+34) 913 192 631

# 4. HOW WE WORK



#### 4. HOW WE WORK

Our work is undertaken by senior lawyers, of excellent reputation, specialized and experienced.

This allows us to offer our clients the most efficient response as they directly deal with both the specialist and the person responsible of the decision-making. Our main value is the confidence of the client and we never renege on our commitments when we have a deadline.

We are lawyers that have been working together for many years, and we are used to work as a team for projects requiring the intervention of lawyers specialized in different areas.

# 5. OUR FEES

The invoicing system of the law firm is essentially based in time consumed in each issue. Our fees can be set at time cost or by proposing a close fee for each project, depending on the clients' needs. Depending on the complexity of the matter, the fees are proposed at time cost, whilst the variable fees are normally used as a reference for contentious cases.

From the moment the client asks for our assistance we immediately issue an estimate of our fees, detailing the range of our services, the timing for its execution and the proposed fees.

Unless otherwise indicated by the client, we will monthly issue or invoice, including a detailed description of all actions undertaken in the interest of the client within the specific terms, indicating the hours and minutes allocated to each action, the date and the name of the lawyer involved.

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